Cristina Carusi - New Perspectives on Athenian Building Contracts
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Building contracts

GENERAL FEATURES

- Binding agreement upon the rights and obligations of the two parties and upon the technical content of the work.
- Appointment of guarantors.
- Payment in fixed installments, usually with advances in account.

EXTRA-ATTIC SOURCES (Epidaurus, Delphi, Delos, Tegea, Lebadeia) 4th -2nd c. BCE

- Sale-related terminology (ἐργώναι, ἐργωνέω or ἐργολαβέω, ἐκδίδωμι or ἀποδίδωμι).
- Public reverse auction.
- Delegate larger and more complex works to entrepreneurs with adequate productive capacity and professional qualification.
- Attract and keep hold of craftsmen with important and long-term jobs.